



Starting Your Career as a Contractor: How to Build and Run a Construction Business

By Claudio Fatu

Allworth Press, U.S. Paperback. Book Condition: new. BRAND NEW, Starting Your Career as a Contractor: How to Build and Run a Construction Business, Claudio Fatu, This incisive, practical guide provides a thorough breakdown of the ins and outs everyone needs to know when turning contracting skills into a business. From summoning the motivation to start your own business to the intricacies of being your own boss, Claudio Fatu artfully turns his personal experiences and those of other successful contractors into advice on every aspect of building a business. The chapters focus on: Developing a business structure, including bank accounts, tax registration, insurance, and branding Handling legal and accounting hurdles Managing employees and dealing with clients Using marketing systems to find and book work Estimating and bidding on jobs Writing contracts Creating invoices and a billing system Controlling costs, keeping records, and understanding profit margin Planning retirement and other benefits for the self-employed By teaching contractors to anticipate problems that can arise when dealing with clients, and to build a business plan that can support a contractor's talents in the best way possible, Starting Your Career as a Contractor is the ultimate manual to getting the job done right!.

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